1a. Identify firm submitting this report:

U.S. DEPARTMENT OF COMMERCE BUREAU OF EXPORT ADMINISTRATION THIS SPACE FOR BXA USE

788852

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT **MULTIPLE TRANSACTIONS (Sheet No. 1)**

(For reporting requests described in 769 of the Export Administration Regulations)

NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE.

CODECTATES BANK N A

The Export Administration Act permits you to protect from public discloure information regarding the quantity, description, and value of the commodities or technical data supplied in Item 9 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying. You can obtain this protection by certifying, in Item 5 of the report, that disclosure of the information regarding the quantity, description and value of the commodities or technical data refrerred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 5, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 9 of the public inspection copy of the report form and from the public inspection copies of the accompanying documents. The withholding of this information will be honored by the Department unless the Secretary determinies that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

Specify firm type:

Exporter

This report is required by law (50 U.S.C. App. §2403-1a(b); P.L. 95-52; E.O. 12002; 15 CFR Part 769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person

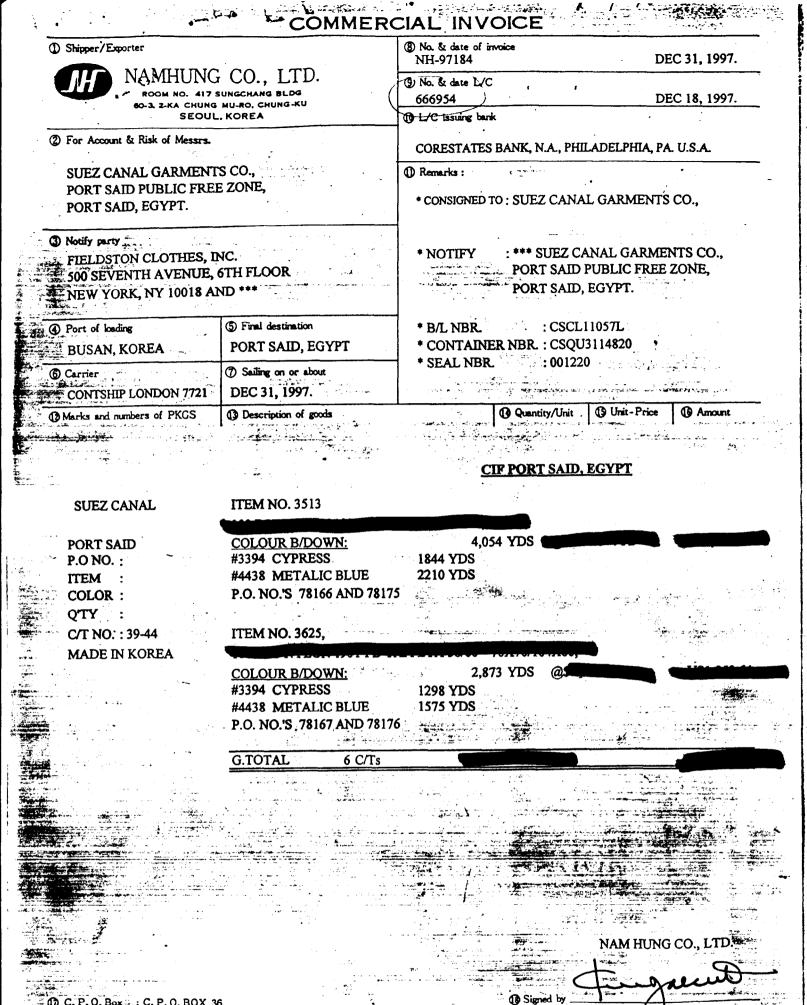
(e.g., domestic subsidiary, controlled foreign subsidiary, exporter, beneficiary):

INSTRUCTIONS: 1. This form may not include a transaction report that is filed late, nor indicate a decision on request other than those coded in Item 4 below. 2. This form may be used to report on behalf of another United States person if all transactions apply to the person identified in Item 2, but may not be considered as a dual report on behalf of both persons identified in Item 1. Attach as many continuation sheets as needed. Enter sheet number and name of reporting firm on each continuation sheet (starting with Sheet No 2). 5. List each transaction across the continuation sheet, completing all items that apply. Use as many lines as necessary but separate transactions with a blank space or line. 6. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 7. Assemble and submit the duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 5, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the right hand portion of the Duplicate (Public Inspection Copy) of the continuation sheet(s) relating to Column 9. MULTIPLE TRANSACTIONS: Public reporting for this collection of information is estimated to average one hour per reported request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503.

1b. Check any applicable box:

Address: 530 WALNUT STREET City, State and ZIP: PHILADELPHIA, PA. 19106 Country (if other than USA): 215-973-4877 Telephone: 109927 Firm Identification No. (If known)	■ Bank ■ Forwarder ■ Carrier ■ Insurer ■ Other	the previously submitted report) Resubmission of a deficient report returned by BTR (attach form letter that was returned with deficient report) Report on behalf of the person identified in item 2	Name: Address: City, State and ZIP: Country (if other than USA): Type of firm: (see list in item 1a)	V.
3. REQUESTING DOCUMENT CODES (use to code Column 6 of continuation sheet)		<u> </u>		
C Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of U Unwritten, not otherwise provided for (make transcript of request and submit two copies) L Letter of credit R Requistion/purchase order/accepted contract/ shipping instruction B Bid invitation/tender/proposal/trade opportunity Q Questionaire (not related to a particular dollar value transaction) 9 Other written	• /	age in which the request appears.	Ad 04-17-98	
4. DECISION ON REQUEST CODES (use to code Column 7 of continuation sheet)				
R Have not taken and will not take the action requested T Have taken or will take the action requested				
5. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign Below	w)			
 I (we) certify that disclosure to the public of the information regarding quantity, description, and □ Column 9 of the attached continuation sheets (If you check this box, be sure to remove co □ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of □ I (we) authorize public release of all information contained in the report and in any attached do 	olumn 9 from the Duplicate (P the documents submitted to	Public Inspection Copy)) of the continuation sheets.	son involved at a competitive disadvantage, and I (we) request that it be kept confidential	
I (we) certify that all statements and information contained in this report are true and correct to the	best of my (our) knowledge a	and belief.		
Sign here in ink Statistics	Type or print	GLORIA ROUNDTREE	DateAPRIL 10, 1998	
NIPLICATE (PURLIC INSPECTION CORY) - Submit to Office of Antibo	weatt Compliance	Room 3893 II S Department of Commerce V	Vashington D.C. 20230	USCOMM-DC 95-24

Column (2) Also enter firm identification number	er assigned to exporting firm, if known.		SHEET NO. TWO			FORM BXA- (Rev. 10-89)	6051P-a		
(6) Use codes found on Sheet No. 1 to s request.	specify type(s) of document conveying the	REPORTI	NG FIRM (Name)			1			
(8) Enter reporting firm's reference num order, invoice). This number must a	indicate whether action taken or not taken. aber (e.g., letter of credit, customer appear on corresponding copy of document ame order as listed on continuation sheet(s).	CORES	STATES BANK, N	.A.	-	REPOR			FOR RESTRICTIVE TRANSACTIONS
RSN SUBSET RTP/CLASS OTHER PARTY FIN	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED (unless same as item 1a or item 2 on Sheet I		BOYCOTTING COUNTRY	BOYCOTTED COUNTRY OR COUNTRIES	RE RE	DATE QUEST CEIVED 'FIRM h/day/year)	REQUEST- ING DOCUMENT CODE	DECISION ON REQUEST CODE	YOUR REFERENCE NUMBER
(1)	. (2)		(3)	(4)		(5)	(6)	(7)	(8)
THIS SPACE FOR BXA USE	NAMHUNG CO., LTD. ROOM NO. 417 SUNGCHANG BLDG 60-3, 2-KA CHUNG MU RO CHUI SEOUL KOREA		KOREA	ISRAEL	01/0	9/98	L	R	666953
	NAMHUNG CO., LTD. ROOM NO. 417 SUNGCHANG BLDG 60-3, 2-KA CHUNG MU RO CHUI SEOUL KOREA		KOREA	ISRAEL	01/0	9/98	L	R	666954
	THE ABOVE DOCUMENTS L/C 660 A PROHIBITED DOCUMENT WERE documents WERE PRESENTED FO WERE RETURNED TO THE PRESENTED	RETURN OR NEGO	ED TO THE PRE	ENTER WITHOUT CERTIFICATE	IMPL	EMENTAT.	ON.AND	L/C 66	6954,
NOT REPORTABLE	LU CHU SHIN YEE WORKS CO., 46 SHIN MING ROAD LU-CHU KAOHSUING TAIWAN ROTTHE ABOVE DOCUMENTS WERE PROCEED TO THE ABOVE DOCUMENTS WERE PROCEDURED.	ос	TAIWAN D WITH A CERT	ISRAEL		6/98 10PERAT	L ED VESS	R EL GENE	702727
	A PROHIBITED DOCUMENTS ERE					EMENTAT			
	PHILADELPHIA CERVICAL COLL 1/295 INDUSTRIAL CENTER BLI B.O. BOX 185 WESTVILLE, NEW JERSEY 0809	DG. V,	ANY SAUDI ARABIA	ISRAEL	01/1	0/98	L	R	5678010
	DOCUMENTS HAVE BEEN PRESENT VESSEL ELIGIBLE STATEMENT VESSEL ELIGIBLE RETURNED TO	WAS PRE	SENTED FOR NEC	OTIATION AND	SIGNE				REELY NEGOTIABLE PROHIBITED
				,					



(1) C.P.O. Box : C.P.O. BOX 36

Cable address: NAMHUNG CO., SEOUL

J. S. KIM / PRESIDENT

CERTIFICATE

SEOUL,

To whom it may concern;

M/V	:	CONTSHIP LONDON 7721
B/L NO.	:	CSCL11057L
L/C NO.	:	666954

Dear Sirs,

We, Dongbo Shipping Co., Ltd., hereby certify and confirm that the carrying vessel operated by Contship Container Line for the above consignment;

- 1. Belongs to one of the Conference member lines and is plying in regular liner service.
- 2. Is not over 15 years of age at the time of loading and classified as 100Al vessel in Lloyd's Registers and/or classified vessel as per London Institute Classification Clause and has the sound cargo gear and tackle.
- 3. The ship loading the goods is not of Israeli Nationality, that she is not Blacklisted by the Israeli Boycott Committee and shall not call, during her present voyage, at any Israeli port.
- The carrying steamer is not Israeli and not calling at Israeli ports and not prohibited to enter Jordan ports according to Jordan Laws and Regulations.

Shipment on Israeli means or means passing by Israel ports is not allowed.

yours faithfully,

Dongbo Shipping Co., Ltd. General Agents for Contship Container Line.

General Manager

VIA HAMBURG

PO NO. :

ITEM :

COLOR:

QTY.

C/T NO.: 1-17 MADE IN KOREA

- DITTO --

C/T NO.: 1-3

MADE IN KOREA - DITTO --

C/T NO.: 1-137

MADE IN KOREA

58/59IN. WIDTH.

ITEM NO. 2712

P.O. NO'S: 79321, 79327, 79347, 79377, 79384, 79445

757 YDS

745 YDS

ITEM NO. 2713

P.O. NO'S: 79322, 79328, 79348, 79378, 79385, 79446

75DX75D/186X88, QUILTED W/T 100

4,338 YDS

679 YDS

ITEM NO. 3790

P.O. NO'S: 79325, 79331, 79351, 79381, 79388, 79449, 79952

100 PCT POLYESTER PADDING, AIRROLL CONJUCATED, 3 OZ./60IN. NO.822

MISC 3 OZ.

3,116 YDS

G.TOTAL 157 C/Ts

* PORT OF DISCHARGE : HAMBURG, GERMANY

* FINAL DESTINATION : BELARUS (BELAURS AS PER L/C)

NAM HUNG CO., LTD.

PRESIDENT

(C. P. O. Box : C. P. O. BOX 36

maria Tambar Tambar

CHI - 42-00- - NAMHTING CO., SEOUL



OOCL (KOREA) LTD.

Room 1701, Kyobo Building,
1, 1-Ka, Chong-Ro, Chongro-Ku,
Seoul, Korea

Tel:3112-300 Fax:725-7347~8 Telex:K25527

CERTIFICATE

Seoul, Korea
B/L No. 00LU62045583

To: Whom it may concern:-

Is neither the Israel owned nor black-listed by Ministry of Customs of Ports, Israeli Boycott Committee, also will not call at Israel ports during her voyage enroute to Arabian Gulf and has no relation with Israel Government and / or Israelite in its capital, organization and management and allowed to call any Arabian ports by Arab-authorities, also allowed to enter Kuwaiti Ports

We hereby certify that the M.S. HYUNDAI DUKE V-309W is no more than 15 years old at the time of loading and is a regular liner vessel and OOCL is a Conference member of various trades. Also above vessels had been shipped by classified(100Al)vessel listed in Lloyd registers and or classified vessel as per London Institute Classification Clause

NO.: 666953

: DEC 18, 1997.

Yours faithfully

OOCL (KOREA) LTD.

Appended Declaration to (1) Bill of Ladiding

P&O Nedlloyd Limited Meadows Office Complex 301 Route 17 North Rutherford New Jersey 07070 USA Phone 201 896 6900 Fax 201 896 6345

1. Name of Vessel: Cardigan Bay

2. Nationality of Vessel: Bermuda

3. Owner of Vessel: P&O Nedlloyd

4: Vessel will cal the following ports enroute to Saudia Arabia:

1. Halifax 2. Jeddah

The undersigned according declares that the owner of the Captain of the above named vessel is not registered or owned by the other person or companies than the mentioned above and it shall not call or anchor on any other ports than the above mentioned enroute to Saudia Arabia.

Written on the 22 day of December 1997 Sworn to berfore me, on the 22nd day of December 1997 at East Rutherford, N.J.

> Signature of Vessel's Owner COMPANY OR AGENT

The Humble Area Chamber of Commerce recognizes under the less of the Control of Three Controls in research of representation of the comment with the basis of interendant softential that to the petit of its innowledge and bellof the above successible is are and correct.

Sworn to and subscribed before ma

سلاس

this 22 day of DEC 19 97

WILLIAM T. MURPHY NOTARY PUBLIC OF NEW JERSEY Commission Expires 8/18/2002

MOST BE CERTIFIED BY THE CHAMBER OF COMMERCE AND LEGALIZED BY SAUDI ARABIAN CONSULATE AND MUST INDICATE THAT GOODS ARE MARKED STAMPED OR LABELED WITH THE NAME OF THE COUNTRY OF ORIGIN.

(X) CERTIFICATE OF ORIGIN STATING THAT GOODS ARE OF U.S.A.

ORIGIN CERTIFIED BY THE CHAMBER OF COMMERCE AND LEGALIZED BY SAUDI ORDERON CONSULATE SHOULD NAME ONLY ORDERS OF SUCCESSIONAL AND CONSULATE SHOULD NAME ONLY ORDERS OF SUCCESSIONAL AND CONSULTANT OF COMMERCE AND ADDRESS OF SUCCESSIONAL AND CONSULTANT OF COMMERCE AND LEGALIZED BY SAUDI ARABIAN CONSULATE SHOWING NAME AND ADDRESS OF SUPPLIER(S)
MANUFACTURER(S) EVIDENCING THAT GOODS ARE OF PURE ORIGIN OF
THE ABOVE STATED ORIGIN. OTHERWISE, ANOTHER DECLARTION FROM
SUPPLIER(S) / MANUFACTURER(S) SHOULD BE APPENDED TO THE
CERTIFICATE OF ORIGIN DECLARING THAT CERTAIN PART(S) OR
COMPONENT(S) OF THE GOODS DESCRIBED IN THE ATTACHED CERTIFICATE COMPONENT(S) OF THE GOODS DESCRIBED IN THE ATTACHED CERTIFICATE OF ORIGIN ARE PRODUCTS OF SUCH COUNTRY OR COUNTRIES OTHER THAN THE COUNTRY NAMED THEREIN AND SPECIFYING (A) COUNTRY OF ORIGIN (B) PERCENTAGE OF VALUE OF PART(S) OR COMPONENT(S) RELATIVE TO TOTAL SHIPMENT. $\chi_{({\sf X})}$ packing List. (X) FULL SET OF CLEAN ''ON BOARD'' MARINE BILLS OF LADING ISSUED R ENDURSED TO THE ORDER OF ARAB NATIONAL BANK SHOWING FREIGHT
''PAYABLE AT DESTINATION'' AND NOTIFY BUYERS.

(X) A SEPARATE APPENDED DECLARATION TO B/L ISSUED AND SIGNED BY
OWNER, AGENT, CAPTAIN OR CO. OF THE VESSEL APPENDED TO B/L STATING APPENDED DECLARATION TO B/L

(1) NAME OF VESSEL... PREVIOUS NAME...(2) NATIONALITY OF VESSEL..

(3) OWNER OF VESSEL... (4) VESSEL WILL CALL OR PASS THROUGH THE FOLLOWING PORTS ENROUTE TO SAUDI ARABIA 1..., 2..., 3..., 4....
THE UNDERSIGNED (THE OWNER, AGENT, CAPTAIN OR CO. OF THE VESSEL) ACCORDINGLY DECLARES THAT THE INFORMATION PROVIDED (IN RESPONSES APPENDED DECLARATION TO B/L TO 1 TO 4) ABOVE IS CORRECT AND COMPLETE AND THAT THE VESSEL SHALL NOT CALL OR ANCHOR ON ANY OTHER PORTS THAN THE A.M.
ENROUTE TO SAUDI ARABIA. WRITTEN ON THE...DAY OF...199
SIGNATURE OF VESSEL'S OWNER, AGENT, CAPTAIN OR CO......
THIS APPENDED DECLARATION IS NOT REQUIRED IF SHIPMENT IS
EFFECTED THROUGH NATIONAL SHIPPING CO. OF SAUDI ARABIA (NSCSA) OR UNITED ARAB SHIPPING CO. (SAG). (X) B/L MUST INDICATE NAME, ADDRESS AND TELEPHONE NUMBER OF THE SHIPPING COMPANY AGENT IN SAUDI ARABIA. 71B: .ALL YOUR/ REIMBURSING BANK'S CHARGES AND COMMISSIONS ARE FOR BENEF'S ACCOUNT PLUS COURIER CHARGES. Period for Presentation 19 DAYS, Confirmation Instructions : WITHOUT Reimbursing Bank 53A: ARNBGBZL ARAB NATIONAL BANK LONDON 47 SEYMOUR STREET Instructions to the Paying/Accepting/Negotiating Bank 78 : FOR THE VALUE OF DOCUMENTS WHICH COMPLY WITH THE CREDIT TERMS, WE AUTHORIZE YOU TO CLAIM ON OUR TREASURY DEPT. A REIMBURSING BANK VALUE 7 WORKING DAYS FROM ACTUAL DATE OF DESPATCHING DOCUMENTS TO US BY COURIER. (X) THIS CREDIT IS SUBJECT TO UNIFORM CUSTOMS AND PRACTICE FOR DUCUMENTARY CREDIT (1993 RIVISION). INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 500. (X) REIMBURSEMENTS UNDER THIS CREDIT ARE SUBJECT TO THE UNIFORM RULES FOR BANK-TO-BANK REIMBURSEMENTS UNDER DOCUMENTARY CREDITS, ICC PUBLICATION NO. 525. : MAC:5A5E7FD5 CHK:18448A8@E292 DLM: ---> End of message

Trailer

Charges

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ENN91311 Auth OK, key B196122466D2B263, ARABUS33 / ARNBSARI record
Copy of already printed message
--> MRN MERVADDM00371659 in SLPURGE2 97-11-10-07.20.08.660007 <--
Issue of a Documentary Credit
                     : ARABUSZZAXXX
                                                           Session : 3275
                                                                                                 OSN : 959587
FØ1 LT
                        ARAB BANK PLC
                        NEW YORK, NY
                    : 701 Senders Session : 5877 Senders ISN : 154746
: ARNBSARIAXXX Input Time : 1853
Message type :
Origin LT :
                        ARAB NATIONAL BANK
                         RIYADH
                        KING FAISAL STREET NORTH MURABA
                                                  Output Time : 0720
                                                                                                 Date : 971110
Priority
                     : N
                                                  27 : 2/2
20 : 971M38869TOC
Sequence of Total
Documentary Credit Number
Additional Conditions
                    (X) TELEPHONE AND FAX NUMBER OF BENEFICIARY,
TEL. 6098480525 FAX. 6098451148
(X) SHIPMENT TO BE EFFECTED BY CONFERENCE OR REGULAR LINE VESSEL
AND CERTIFICATE TO THIS EFFECT ISSUED BY THE SHIPPING CO. OR
THEIR AUTHORIZED AGENT MUST ACCOMPANY THE REQUIRED DOCS.
                    (X) THE REQUIRED DECLARATION(S) MUST BE CERTIFIED BY THE CHAMBER
                   OF COMMERCE OR ANY NOTARY PUBLIC. DECLARATION(S) MUST BE LEGALIZED BY SAUDI ARABIAN CONSULATE.

(X) COSTS ADDITIONAL TO THE FREIGHT CHARGES ACCORDING TO ARTICLE 33 (D) OF ICC PUBLICATION NO. 500 ARE NOT ACCEPTABLE.

(X) DOCUMENTS SHOWING ANY ALTERATIONS/CORRECTIONS WITHOUT AUTHENTICATION BY THE ISSUER ARE NOT ACCEPTABLE.
                     (X) DOCUMENTS BEARING A DATE OF ISSUANCE PRIOR TO THAT OF THIS
                    CREDIT ARE NUT ACCEPTABLE.
                    (X) ALL DOCUMENTS MUST INDICATE THIS CREDIT NUMBER.
                    (X) IN CASE GOODS SHIPPED IN CONTAINERS. A LABEL OR TAG SHOWING BUYERS NAME, COMPLETE ADDRESS, TELEPHONE AND FAX NUMBER TO BE AFFIXED INSIDE OF THE CONTAINER'S DOOR ALONG WITH A COPY OF
                    THE REQUIRED PACKING LIST. A CERTIFICATE TO THIS EFFECT IS
                    REQUIRED.
                     (X) NEGOTIATING BANK IS REQUESTED TO FORWARD ORIGINAL
                    SET OF DOCUMENTS BY COURIER AND DUPLICATE BY AIRMAIL
                    DIRECTLY TO: TRADE OPERATIONS CENTRE
                    ARAB NATIONAL BANK, HEAD OFFICE
                    P.O.BOX 56921 RIYADH 11564
SAUDI ARABIA, TEL. 4029000
                     (X) PLEASE ACKNOWLEDGE RECEIPT.
                                                        : MAC:8948E441
 Trailer
```

CHK:F69D316798F6

----> End of message

ENN91311 Auth OK, key B196122466D2B263, ARABUS33 / ARNBSARI record Copy of already printed message --> MRN MERVADOM00371658 in SLPURGE2 97-11-10-07.20.07.530000 <--Issue of a Documentary Credit : ARABUS33AXXX Session: 3275 OSN : 959586 FØ1 LT ARAB BANK PLC NEW YORK, NY 520 MADISON AVENUE FLOOR 2 Senders Session: 5877 Senders ISN: 154745 Message type : 700 : ARNBSARIAXXX Date : 971109 Input Time : 1853 Origin LT ARAB NATIONAL BANK RIYADH KING FAISAL STREET NORTH MURABA Priority Output Time : 0720 Date : 971110 27:1/2 Sequence of Total 40A: IRREVOCABLE Form of Documentary Credit Documentary Credit Number 20 : 971M38869TOC 31C: 971109 Date of Issue Date and Place of Expiry *Date *Place 31D: 971223 U.S.A. Applicant 50 : AREIF MEDICAL EST., P.O.BOX.20818 RIYADH. SAUDI ARABIA. Beneficiary 59 : / PHILADELPHIA CERVICAL COLLAR A COMPANY, 1/295 INDUSTRIAL CENTER BLDG. V, P.O. BOX 185, WESTVILLE, NEW JERSEY 08093. U.S.A. *Curr. *Amount Currency Code, Amount 32B: NOT EXCEEDING Maximum Credit Amount 41A: ARABUS33 Available with...by... ARAB BANK PLC NEW YORK, NY √520 MADISON AVENUE FLOOR 2 BY PAYMENT Drafts at..' 42C: SIGHT Drawee 42D: / / OURSELVES / Partial Shipments 43P: NOT ALLOWED 43T: NOT ALLOWED Transshipment Loading on Board/Dispatch/Taking in Charge at/from...
44A: NYC, USA SEAPORT BY SEAFRE/GHT For Transportation to... 44B: JEDDAH SEAFORT, K.S.A.

Latest Date of Shipment

44C: 971204 /

Description of Goods and/or Services

45A:

Required

Documents Required 46A: .

ARAB BANK Plc

520 Madison Avenue New York, NY 10022 Telephone: 212-715-9700 Telex: 6736930 ARAB UW Fax: 212-223-3175 / 212-593-4632

SWIFT: ARABUS33

OUR ADVICE NO.: 7001-97/21524 ISSUING BANK LC NO.: 97IM38869TOC

BENEFICIARY:

PHILADELPHIA CERVICAL COLLAR COMPANY 1/295 INDUSTRIAL CENTER BLDG. V, P.O. BOX 185 WESTVILLE. NEW JERSEY 08093

ISSUING BANK:

ARAB NATIONAL BANK HEAD OFFICE P.O. BOX 56921 RIYADH 11564, SAUDI ARABIA

Gentlemen:

We are informed by the Issuing bank that they have issued their Irrevocable Credit in your favor. The issuing bank's original credit is attached. A copy of it is being held by us.

Drafts must clearly specify the number of this advice, and be presented at this Company. Negotiating Bank is to endorse the amount drawn on Reverse of the Credit.

This credit shall be subject to the Uniform Customs and Practice for Documentary Credits (1993 Revision). International Chamber of Commerce Publication No. 500.

This advice conveys no engagement or obligation on our part; however, our correspondent's credit is irrevocable on their part. We shall be glad to have you communicate with us if we can be of assistance.

When presenting your documents, please provide us with an additional copy of your commercial invoice and bill of lading for our records.

In your interest, we suggest you insure that the documents are in order upon presentation to us. If documents contain discrepancies and it becomes necessary for us to contact you for corrections, we will deduct a discrepancy fee of USD 40.00 from the amount of our payment to you.

In any correspondence with us, please mention our reference number of this advice. \diagup

WE WILL ONLY EFFECT PAYMENT SEVEN WORKING BUSINESS DAYS AFTER NEGOTIATION OF DOCUMENTS COMPLYING TO LETTER OF CREDIT TERMS.

NOTE:

DOCUMENTS MUST CONFORM STRICTLY WITH THE TERMS OF THE ATTACHED CREDIT. IF YOU ARE UNABLE TO COMPLY WITH ITS TERMS, PLEASE COMMUNICATE WITH US AND/OR YOUR CUSTOMER PROMPTLY WITH A VIEW TO HAVING THE CONDITIONS CHANGED.

Yours very truly,

Authorized Signature

Rev. LC [7/97]

ORIGINAL

Column (2) Also enter firm identification number assigned to exporting firm, if known.

(6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the

request.

(7) Use codes found on Sheet No.1 to indicate whether action taken or not taken.

(8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document or relevant page. Attach copies in same order as listed on continuation sheet(s).

SHEET NO. THREE

REPORTING FIRM (Name)

CORESTATES BANK N.A.

FORM RYY-P0215-4 (Rev. 10-89)

> REPORT OF REQUEST FOR RESTRICTIVE TF **MULTIPLE TRANSACTIONS (Co**

RSN SUBSET RTP/CLASS OTHER PARTY FIN	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED (unless same as item 1a or item 2 on Sheet No. 1)	BOYCOTTING COUNTRY	BOYCOTTED COUNTRY OR COUNTRIES	DATE REQUEST RECEIVED BY FIRM (month/day/year)	REQUEST. ING DOCUMENT CODE	DECISION ON REQUEST CODE	YOUR REFERENCE NUMBER
(1)	. (2)	(3)	(4)	(5)	(6)	(7)	(8)
TOTAL PART TOTAL	CARFEL INC. 6900 N.W. 77TH COURT MIAMI, FLORIDA 33166	KUWAIT	ISRAEL	01/12/98	L	T	552955
JOT REPORTABLES	SAM BOO BATTERY CORP FACTORY 646-6 GOJAN DONG NAMDONG KU INCHEON CITY KOREA	KUWAIT	ISRAEL	02/19/98	L	T ·	554016 E
	P & H MATERIAL HANDLING A HARNISCHFEGER INDUSTRIES CO. 315 W FOREST HILL AVENUE OAK CREEK, WI 53154	KUWAIT	ISRAEL	02/13/98	L	T	553829 pagender si villettoppe
NOT REPORTABLE ->	TOWER ENGINEERING INC. 2821 LACKLAND ROAD SUITE 340 FORT WORTH, TX 76116	KUWAIT	ISRAEL	01/16/98	L	Т	
	IGLOO PRODUCTS CORP. P.O. BOX 19322 HOUSTON, TEXAS 7724-9322	QATAR	ISRAEL	01/20/98	L	T	553157 553192 553193
IUT REPORTABLE ->	CALIFORNIA PRODUCTS CORPORATION 169 WAVERLY ST. P.O. BOX 390 589 CAMBRIGE, MA 02139	KUWAIT	ISRAEL	01/21/98	L	T	553192
107 REPORTABLE ->	WHEATLEY GASO INC. P.O. BOX 841131 DALLAS, TX 75284-1131	KUWAIT	ISRAEL	01/21/98	L	T	5 53193
	IMAGE INDUSTRIES INCORPORATED GA HIGHWAY 140 P.O. BOX 5555 ARMUCHEE, GA 30105	QATAR	ISRAEL	02/09/98	L	T	553502 MAY BE
	ALL THE ABOVE LETTERS OF CREDIT C	NOTICE HAS B	QUIREMENT FOR EEN GIVEN TO	VESSEL ELIGI THE BENEFICIA	BLE CLA RY THAT	USE THAT AN AGEI	MAY BE



CORESTATES BANK, N.A.

EXPIRY DATE: MAY 31, 1998

OUR CREDIT NO: 553829 / JOV

ISSUE DATE: FEBRUARY 13, 1998

CR. NO. ISSUING BK: 9803/601004/008

L/C AMOUNT:

MAIL

BENEFICIARY
P & H MATERIAL HANDLING
A HARNISCHFEGER IDUSTRIES CO.,
315 W FOREST HILL AVENUE
OAK CREEK, WI 53154

ISSUING BANK BURGAN BANK S A K ABBULLAH AL SALEM ST PO BOX 5389 SAFAT, KUWAIT

aast state ta.

DEAR BENEFICIARY:

WE HAVE BEEN INSTRUCTED BY THE ABOVE ISSUING BANK TO ADVISE YOU THAT THEY HAV ESTABLISHED THEIR ATTACHED IRREVOCABLE DOCUMENTARY LETTER OF CREDIT IN YOUR FAVOR, AS BENEFICIARY, AT THE TIME OF NEGOTIATION PLEASE PROVIDE ONE (1) ADDITIONAL COPY OF EACH OF THE REQUIRES ORANING DOCUMENTS STIPULATED THEREIN.

DOCUMENTS MUST CONFORM STORY WITH THE TERMS OF THE ATTACHED LETTER OF CREDIT. IF YOU ARE UNABLE TO COMPLY WITH SAME PLEASE COMMUNICATE DIRECTLY WIT YOUR CUSTOMER IN TROE TO HAVE THE ISSUING BANK AMEND THE RELEVANT CONDITIONS THIS SHOULD ELIGIBATE DIFFICULTIES AND DELAYS IN PAYMENT WHEN YOUR DOCUMENTS ARE PRESENTED OR NEGOTIATION.

IF NON-CONFORMING DOCUMENTS ARE PRESENTED, MEREUNDER, THE BENEFICIARY WILL BE SUBJECT TO A DISCREPANCY FEE.

ALL DRAFTS AND DOCUMENTS MUST INDICATE DUR CREDIT NUMBER AS WELL AS THE ISSUING BANK'S CREDIT TOMBER.

ALL BOCUMENTS FOR NEGOTIARION SHOW THE SENT TO CORESTATES BANK, N.A. P.O. BOX 13846. 530 WALNUT STREET F.C. 1 F.T. I ATTN. TOVERNATIONAL LITER OF CREST, DEPARTMENT, PHILADELPHIA, PA 19106

EXCEPT SO FAR AS OTHERWISE EXPRESSLY STATED HEREIN THIS LETTER OF CREDIT IS SUBJECT TO THE UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS: (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 500".

ALL INQUIRIES REGARDING THE ISSUANCE OF AMENOMENT OF THIS CREDIT, SHOULD BE DIRECTED TO US AT OUR PHONE NUMBER (215) 973-4178. ANY QUESTIONS CONCERNING THE STATUS OF PAYMENT/DOCUMENTS HEREUNDER SHOULD BE DIRECTED TO US AT OUR PHON NUMBER (215) 973-6751.

SEE CONTINUATION

1978 12/92

*

ORIGINAL



CORESTATES BANK, N.A.

L/C 553829 PAGE 2



PLEASE NOTE: SEE THE ATTACHED STATEMENT REGARDING FOREIGN ASSETS CONTROL REGULATIONS AND EXPORT DENIAL ORDERS. ALSO SEE THE ATTACHED STATEMENT REGARDING EXPORT ADMINISTRATION REGULATIONS.

NOTE TO BENEFICIARY:
FOR THE PURPOSE OF EXPLING PAYMENT PROCESS, AND TO ENABLE US TO TRACE THIS
ITEM SHOULD THE EDARISE; ALL DRAWING DOCUMENTS PRESENTED TO US FOR
EXAMINATION WILL BE FORWARDED TO THE ISSUING BANK VIA B.H.L., OR OTHER COURTER
SERVICE, UNLES WE ARE INSTRUCTED BY THE BENEFICIARY/FREIGHT FORWARDER TO THE
CONTRARY. A DEE OF USD40.00 WILL BE DEDUCTED; AT THE TIME OF PAYMENT,

(*) WE HEREBY CONFIRM THIS LETTER OF CREDIT AND THEREBY UNDERTAKE TO HONOR ALL DEMANDS FOR PAYMENT MADE IN ACCORDANCE WITH THE TERMS THEREOF NOT LATER THAN THREE BUSINESS DAYS AFTER OUR TELEX NOTIFICATION TO THE ISSUING BANK ADVISING FOR OF SUCH CONFORMING PRESENTATION. HOWEVER, NOTHWITHSTANDING THE FOREGOING OUR CONFIRMATION IS CONTINGENT UPON ALL SUCH DRAWINGS BEING RESTRICTED TO DUR COUNTERS LOCATED AT 530 WALNUT STREET, SEVENTH FLOOR PLOTED TO SUCH SUCH CONFIRMATION LETTER OF CREDIT DEPARTMENT, PHILADELPHIA, PA 19106. IN THE EVENT THAT DOCUMENT ARE NOT NEGOTIATED AT OUR SAID COUNTERS OUR ENGAGEMENT AND CONFIRMATION HEREUNDER WILL BECOME NULL AND VOID.

NOTE TO THE BENEFICIARY: THE PROVISION ON PAGE 1 LOWER LEFT HAND BEGINNING WITH "GOODS MUST BE...," AND ON PAGE 2 NO.2 IN THE ATTACHED ORIGINAL LETTER OF CREDIT MAKES THE LETTER OF CREDIT REPORTABLE TO THE U.S. DEPARTMENT OF COMMERCE. ALTHOUGH THE SAME IS REPORTABLE, IT MAY BE IMPLEMENTED.

THIS A COMPUTER GENERATED ADVICE. NO SIGNATURE IS REQUIRED.

1978 12/92

ORIGINAL

INTEGRATED FUNDS TRANSFER SYSTEM ### 06:1512844-1-83 02/03/98

** ADMINISTRATIVE MESSAGE **

SG DATE 980203 BANK 601 DEPT ITLC ISN = PNB980203465171000A

MSG NUM 000002

CV FROM DRESS

DEBIT NAME

TAUDMA

19,112.80

54 03PNBPUS3NANYC5739442423

54 O3BRGNKWKWAXXX2663219496

*BURGAN BANK SAK

*SAFAT, KUWAIT

705 02

OA/FORM OF DOCU: IRREVOCABLE

0 /DOCUMENTARY :9803/601004/008

1D/DATE AND PLA: MAY 31 1998

U.S.A.

O /APPLICANT: : KUWAIT NATIONAL PETROLEUM COMPANY,

P.O. BOX 69

SAFAT - 13001 KUWAIT

9 / BENEFICIARY:: M/S P AND H MATERIAL HANDLING A.

HARNISCHFEGER INDUSTRIES CO. 315 W.

FOREST HILL AVENUE OAK CREEK WI

53154 U.S.A.

2B/VAL/AMOUNT :

44A: LOADING ON BOARD/DISTPATCH/TAKING IN CHARGE AT/FROM...

U.S.A.

4B/FOR TRANSPOR: KUWAIT

4C/LATEST DATE : MAY 15 1998

5A/DESCRIPTION :SPARE PARTS FOR OVERHEAD BRIDGE CRANE

AC: A536BFD5 CHK: 52C8695C3446

980203102553940000

pre-advice

EXPORT ADMINISTRATION REGULATIONS

PLEASE NOTE: LETTERS OF CREDIT CONTAINING A CLAUSE REQUIRING A STATEMENT ON THE
BILL OF LADING/AIWAY BILL OR A SEPARATE DECLARATION OR CERTIFICATION BY THE
OWNER/MASTER/CAPTAIN/PILOT TO THE EFFECT THAT THE VESSEL/AIRCRAFT IS ELGIBLE
OR PERMITTED TO ENTER THE PORTS, OR LAND AT THE AIRPORTS, OF THE IMPORTING COUNTRY
MAY BE BOYCOTT RELATED AND UNDER THE U.S. EXPORT ADMINISTRATION REGULATIONS
(THE "ANTIBOYCOTT REGULATIONS"/XSEE ") SUCH A STATEMENT, DECLARATION OR CERTIFICATION
MAY BE GIVEN ONLY BY THE VESSEL/AIRCRAFT OWNER/MASTER/CAPTAIN/PILOT,
AS THE CASE MAY BE. IT CAN NOT BE GIVEN BY AN AGENT OR OTHER THIRD PARTY.

IT CAN NOT BE PLACED ON THE INVOKE, PACKING LIST, CERTIFICATE OF ORIGIN OR OTHER DOCUMENT ISSUED OR SKONED BY THE BENEFICIARY OR OTHER THIRD PARTY. ANY DOCUMENT ISSUED BY THE BENEFICIARY OR AN AGENT OR OTHER THIRD PARTY WHICH CONTAINS THE "VESSEL ELICIBLE" STATEMENT, DECLARATION OR CERTIFICATION MAY BE CONTRARY TO THE ANTIBOYCOTT REGULATIONS AND MAY NOT BE ACCEPTED AS A CONFORMING DOCUMENT BY THIS BANK.

(*) SEE 15 C. F. R. PAR. 368, BT. SEQ. THIS NOTICE DOES NOT CONSTITUTE LEGAL ADVICE.

YOU SHOULD CONSULT YOUR OWN LEGAL COUNSEL CONCERNING THE ANTIBOYCOTT

REGULATION AND THEIR APPLICATION TO YOU AND TO THIS LETTER OF CREDIT.

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PLEASE SEE REVERSE FOR CTHER TERMS AND CONDITIONS.

ASMAHAN A AL-ABDUL HAL विह्ने ८ स ह्य

ना है रे (OPLC/008-1).6/97 PA/>

فَاكْسُ: ٢٤ ١١ ٢٤ ١٠ تلكس: ٢٢٧٣٠

For BURGAN BANK amah Zuaiter

Fax: 2461148 - Telex: 22730 - SWIFT: BRGN KW KW

BURGAN BANK: Swift confirmation. L/C NUMBER 9803/601004/008 PLACE AND DATE OF ISSUE DOCUMENTARY CREDIT IRREVOCABLE & Confirmed. KUWAIT CITY IRREVOCABLE Beneficiary: Advising/Nominated Bank: M/S. P&H Material Handling Corestates Bank Int'1, A. Harnischfeger Industries Co., 315 W.Forest 180 Maiden lane, New York, N.Y.10038, U.S.A. Hill Avenue, Oak Creek, WI 53154, U.S.A. Applicant: Kuwait National Petroleum Company, #33 P.O.Box 69 Safat 13001, Kuwait. न्<u>र</u>} गङ्गे} 6L--5 (g.Jo Expiry date; 31 May, U.S.A. Place for presentation of Documents: 1998. Transhipment Partial shipments allowed allowed ____ not allowed Credit available with the advising / nominated bank by Negotiation / KCC particeXX not allowed against your draft(s) drawn on uxaxx confirming bank not later than 15 May, 98 accompanied by the following documents marked (x) Airfreight Shipment by 불 Little from U.S.A 녆몵 Lag يتهتا ماجنا Kuwait. 3 183 1 -2 1 علاجا ريائيا N Packing list in triplicate (see notes on reverse) Signed invoices in triplicate (see notes on reverse) Insurance Policy or Certificate (see notes on reverse) Insurance covered by openers. ☑Certificate of Origin in duplicate (see notes on reverse) Complete set of not less than two clean on board liner term Ocean bill of lading marked Freight Paid/Freight Payable at Destination made out to the order of Burgan.

Bank S.A.K., State of Kuwait indicating buyers as party to be notified. Air Waybill for goods consigned to Burgan Bank S.A.K., P. O. Box 5389 Safat, 13054 State of Kuwait, indicating actual date of despatch and buyers as party to be notified and quoting our Credit Number marked "Brayto FaldXot "Freight Payable at Destination". 7<u>5</u>3 Covering: CARAGOB value of the following goods: ++ 1. L/C to be confirmed by the advising bank. In case of Shipment by Airfreight, Beneficiary must handover the complete set of Original documents to the Airlines office at the time of shipment to accompany the Air Waybill and the Air Waybill must evidence to this effect. Negotiation against presentation of duplicate documents acceptable. Invoices and Certificate of Origin must certify that the goods shipped are manufactured/processed by 5. P&H Material Handling A. Harnischfeger Industries Co., U.S.A. [=]:3 days after the date of shipment but within the validity of the credit. sixteen Documents to be presented within Goods must not be of Israeli Origin. Shipment from and/of transhipment at Israeli INSTRUCTIONS FOR THE ADVISING/NEGOTIATING BANK port is prohibited. The word "Persian Gulf" must not appear on any of the documents. Original and duplicate documents to be despatched separately by Regd. airmail. All documents are to be prepared in either English or Arabic,
DOCUMENTS WHICH ARE INCOMPLETE AND/OR CONTAIN IRREGULARITIES SHOULD NOT BE NEGOTIATED UNLESS OUR PRIOR In reimburgement of drawings willrin the credit terms please draw on APPROVAL IS OBTAINED. Debit our account with yourselves. **1** न् 🚽 giving us 3 working days notice by tested telexistating amount, value date & L/C.No. We hereby issue our irrevocable documentary credit in your favor otherwise stated in the credit) subject to the Uniform Customs & Pra L급설 for drawings exceeding US\$ 25,000/- or equivalent. Documentary Credits, (1993 Revision), ICC Publication No. 500. The number and All bank charges (including telex, postage, reimbur the date of the credit and the name of our bank must be quoted on all drafts and <u>ब</u>्ह् account of Applicant/Benchings

Annual Control of Control of the Con OTHER TERMS WHICH CONSTITUTE AN INTEGRAL PART OF THIS CREDIT 12642

Bill of Lading/Airwaybill:

- 1 Bill of Lading should also state that the carrying vessel is allowed to enter Kuwaiti ports. Separate declaration to that effect from the Owner/Captain of the vessel is
- Airwaybill should also state that the carrying aircraft is allowed to land at Kuwait airports. Separate declaration to that effect from the Owner/Captain of the airlines

(Declaration for the carrying vessels/aircrafts owned by Kuwaiti or Arab companies is not required).

- Unless otherwise stated herein, shipment by seafreight to be effected by:
 a) United Arab Shipping Company's vessels or
 b) Conference line vessel operating in Gulf Region, in which case a certificate to this effect from Shipping Co./Agents is required.
- 4. Bill of Lading/Air Waybill must show name and address, telephone and fax/telex number of Carrier's agents in Kuwait.

Invoices must show the following:-

(a) Name of carrying vessel if shipment is made by sea. (b) Airwaybill number if goods despatched by Airfreight. (c) Registered Parcel Post Receipt number if goods despatched by Parcel Post. (d) Separately the price and net weight (expressed in Kilos) of each type of goods. (e) Name and Nationality of the manufacturers or processors of each item of manufactured or processed goods. (f) Certify that each piece/packing unit of goods carries a stamp/label indicating the name of the country of origin in a non-detachable or non-alterable way.

Certificate of Origin:-

ritificate of OriginsSigned by the Chamber of Commerce and/or official trade and/or Industries Association bearing their Official Seal and stating:

(a) the Country of Origin of goods (in the event of shipment of goods containing foreign materials the Country of Origin of these foreign materials must be shown on the Certificate of Origin), (b) Name of Manufactureres/processors for manufactured or processed goods. (c) Name of the exporting country. If a certificate of Origin showing the name of the manufacturers and/or processors signed by a Chamber of Commerce is unobtainable a separate statement issued by the shippers on their own responsibility, showing the name of the manufacturers and/or processors of the goods, the respective invoice number and legalised by a Notary Public is acceptable provided that certificate of origin signed by a Chamber of Commerce showing the origin of the goods is also presented.

- Certificate of Origin in respect of goods exported from CYPRUS, ETHIOPIA, GREECE, HOLLAND, HONGKONG, IRAN, ITALY, KENYA, ROMANIA, AND TURKEY must be legalised by Kuwaiti Embassy or Consulate in these countries, or by any Gulf Co-operation Council Embassy or Consulate.
- Certificate of Origin covering goods exported by American Companies operating within areas of NEW YORK, WASHINGTON D.C., SANFRANCISCO and LOS ANGELES must be legalised as follows:
 - a) NEW YORK: by Northeast U.S. Arab Chamber of Commerce, 420 Lexington ave.; Suite 2739, New York, NY 10170 (212) 986-8024 (Tel.), (212) 986-0216
- b) WASHINGTON D.C.: by National U.S. Arab Chamber of Commerce, 1825 K. Street, NW, Suite 1107, Washington, DC 20006. (202) 331-8010 (Tcl.), (202) 331-8297 (Fax).
 c) SAN FRANCISCO: by U.S. - Arab Chamber of Commerce (Pacific), Inc., P.O.Box 422218, San Francisco, CA 94142. (415) 398-9200 (Tel.), (415)398-7111
- d) LOS ANGELES: by U.S. Arab Chamber of Commerce (Pacific), Inc., 8939 South Sepulveda Blvd. Suite 430, Los Angeles, CA 90045, (310) 646-1499 (Tel.)
- (310) 646-2462 (Fax.)

 Certificate of Origin covering goods exported by companies located in areas mentioned below must be legalized by:

 a) PARIS: by the Chamber de Commerce Franco-Arabe, 138 Boulevard Haussmann, paris 8e,

 b) LONDON: by the Arab British Chamber of Commerce, 6 Belgrave Square, London SWIX 8PH.

 c) BRUXELLES: by the Arab Belgium Luxembourg Chamber of Commerce, Rue Mignot, Delstanche 60, B-1060 Bruxelles.

 d) BONN: by the Arabisch-Deutsche Vereinigund Chorfa Fur Handel Und Industrie Koiner Strsse 125/1, 5300 Bonn-Bad Godesberg. (Suppliers residing outside BONN may authoriticate such documents by any German Chamber of Commerce) a) BONN: by the Arabisch-Deutsche Vereinigund Chorta Fur Handel Und Industrie BONN may authenticate such documents by any German Chamber of Commerce).
 e) ROME: by Camera Di Commarcio Italo-Araba.
 f) ATHENS: by Arab Hellenic Chamber of Commerce and Development.
 g) DUBLIN: by Arab Irish Chamber of Commerce.
 h) GENEVA: by Chamber Arabo-Suisse Du Commerce Et De l'Industrie.
 i) LISBON: by Camara De Commercio E Industria Arabe-Portuguesa.

- This is in the first for the state of CERTIFICATES OF ORIGIN ISSUED BY AREAS OUTSIDE THE LOCATIONS INDICATED ABOVE, ARE ACCEPTABLE IF ENDORSED BY EITHER LOCAL CHAMBERS OF COMMERCE OR THE ARAB FOREIGN CHAMBER OF COMMERCE.
- CERTIFICATE OF ORIGIN OR ANY OTHER DOCUMENTS LEGALISED BY ANY OTHER ARAB-FOREIGN CHAMBER OF COMMERCE OTHER THAN THAT STATED ABOVE (LOCATIONWISE) ARE NOT ACCEPTABLE.
- Certificate of Origin regarding goods exported from SINGAPORE must be authenticated by: Singapore Trade Development Board, OR Singapore Manufacturers' Association, OR Singapore International Chamber of Commerce.
- Certificate of Origin regarding goods exported from MALAYSIA, must be authenticated by: Malaysian International Chamber of Commerce & Industry or Malaysia or National Chamber of Commerce & Industry of Malaysian Association of Malay Exporters (MAME), OR Federation of Malaysian Manufacturers (FMM), OR United Chambers of Commerce of Sarawak, OR Sabah Bumiputra Chamber of Commerce.
- Certificate of Origin regarding goods exported from BRAZIL, must be authenticated by Brazilian Arab Chamber of Commerce and Kuwait Embassy or any Gulf Co-operation Council countries.

INSURANCE:

Insurance Policy or Certificate in assignable form and endorsed in blank, for at least 110% of CIF invoice value covering Air/Land Transit/Marine Risks - (Institute Cargo Clauses [A]), War risks and S.R.C.C. from Warehouse to Warehouse marked "Claim payable in Kuwait."

Sodium Cyclamates:

Documents must include a certificate in quadruplicate from the beneficiary certifying that the goods are free from any form of Sodium Cyclamates. (applicable only for foodstuff contianing sweetening additives).

Packing List must show:

Description of goods, Item number as per Harmonic System, Number of pack, Kind of Package, Contents of Package, Gross weight and Net weight.

UNLESS OTHERWISE AUTHORISED DOCUMENTS OF THE FOLLOWING NATURE ARE NOT ACCEPTABLE:

- a) Invoices issued for amounts in excess of the amount permitted under the L/C.
 b) Transport documents indicating the consignor of the goods, a party other than the beneficiary of the L/C.
 c) Documents bearing a date of issue prior to that of the letter of Credit.
 d) Documents produced by reprographic or automated or computerised systems or as carbon copies. However, such documents, (if marked as originals able provided they bear original manuscript signatures and wherever applicable carry original (fresh) stamps/seals).
 e) Any alteration/correction on documents without authentication.
 f) House Air Waybill.
- f) House Air Waybill.
- g) Documents evidencing manufacturers/ processors name(s) or origin of the goods other than that mentioned in the Letter of Credit.

Negotiations must be endorsed herebelow:-

DATE	AMOUNT IN WORDS	BY WHOM NEGOTIATED
	Example was continued and continued and	m i jagoria e i Solorena erandorena de sente percente de manda
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	from Polation (1966) to the polation of the po	•



CORESTATES BANK, N.A.

EXPIRY DATE: AFRIL 15, 1998

OUR CREDIT NO: 553157 / JGV

ISSUE DATE: JANUARY 20, 1998

CR. NO. ISSUING BK: CEQ/3576/98

L/L AMOUNT:

(10710)

MAIL

BENEFICIARY IGLOO PRODUCTS CORP F.O. BOX 19322 HOUSTON, TEXAS 7724-9322 ISSUING BANK COMMERCIAL BANK OF QATAR FO BOX 3232 HEAD OFFICE COMA, QATAR

DEAR BENEFICIARY:

WE HAVE BEEN INSTRUCTED BY THE AROVE ISSUING BANK TO ADVISE YOU THAT THEY HAVE ESTABLISHED THEIR ATTACHED IRREVOCABLE DOCUMENTARY LETTER OF CREDIT IN YOUR FAVOR, AS BENEFICIARY. AT THE TIME OF NEGOTIATION PLEASE PROVIDE ONE (1) ADDITIONAL COPY OF EACH OF THE REQUIRED DRAWING DOCUMENTS STIPULATED THEREIN.

DOCUMENTS MUST CONFORM SIRICTLY WITH THE TERMS OF THE ATTACHED LETTER OF CREDIT. IF YOU ARE UNABLE TO COMPLY WITH SAME PLEASE COMMUNICATE DIRECTLY WITH YOUR CUSTOMER IN ORDER TO HAVE THE ISSUING BANK AMEND THE RELEVANT CONDITIONS. THIS SHOULD ELIMINATE DIFFICULTIES AND DELAYS IN PAYMENT WHEN YOUR DOCUMENTS ARE PRESENTED FOR NEGOTIATION.

IF NON-CONFORMING DOCUMENTS ARE PRESENTED, HEREUMBER, THE BENEFICIARY WILL BE SUBJECT TO A DISCREPANCY FEE.

ALL DRAFTS AND DOCUMENTS MUST INDICATE OUR CREDIT NUMBER AS HELL AS THE ISSUING BANK'S CREDIT NUMBER.

ALL DOCUMENTS FOR NEGOTIATION SHOULD BE SENT TO CORESTATES BANK, N.A. F.O. BOX 13866, 530 WALNUT STREET F.C. 1-9-7-1 ATTN: INTERNATIONAL LETTER OF CREDIT DEPARTMENT, PHILADELPHIA, PA 19106

EXCEPT SO FAR AS OTHERWISE EXPRESSLY STATED HEREIN THIS LETTER OF CREDIT IS SUBJECT TO THE "UNIFORM CUSTOMS AND FRACTICE FOR DOCUMENTARY CREDITS: (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 500".

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SEE CONTINUATION

ORIGINAL



CORESTATES BANK, N.A.

L/C 553157

PAGE 2



PLEASE NOTE: SEE THE ATTACHED STATEMENT REGARDING FOREIGN ASSETS CONTROL REGULATIONS AND EXPORT DENIAL ORDERS. ALSO SEE THE ATTACHED STATEMENT REGARDING EXPORT ADMINISTRATION REGULATIONS.

THE ATTACHED ORIGINAL LETTER OF CREDIT IS BEING FORWARDED TO YOU AT THE REQUES OF THE ABOVE ISSUING BANK AND CONVEYS NEITHER ENGAGEMENT NOR CONFIRMATION ON OUR PART.

ALL BANKING CHARGES OUTSIDE OF QATAR ARE FOR THE ACCOUNT OF THE BENEFICIARY AND WILL BE COLLECTED AT THE TIME OF NEGOTIATION OR CANCELLATION IF THIS CREDITS UNUTILIZED.

NOTE TO BENEFICIARY:

FOR THE PURPOSE OF EXPEDITING PAYMENT PROCESS, AND TO ENABLE US TO TRACE THIS TYPE CHOULD THE MEED ARIGE; ALL DRAWING COCHMENTS PRESENTED TO US FOR EXAMINATION WILL BE FORWARDED TO THE ISSUING BANK VIA C.H.L., OR OTHER COURIER SERVICE, UNLESS WE ARE INSTRUCTED BY THE BENEFICIARY/FREIGHT FORWARDER TO THE CONTRARY. A FEE OF USB40.00 WILL BE DEDUCTED, AT THE TIME OF PAYMENT.

WE HEREBY CONFIRM THIS LETTER OF CREDIT AND THEREBY UNDERTAKE TO HONOR ALL DEMANDS FOR PAYMENT MADE IN ACCORDANCE WITH THE TERMS THEREOF. HOWEVER, NOTWITHSTANDING THE FOREGOING, OUR CONFIRMATION IS CONTINGENT UPON ALL SUCH DRAWINGS BEING RESTRICTED TO OUR COUNTERS LOCATED AT 530 WALNUT STREET, SEVENTH FLOOR, P.O. BOX 13866, FIND CODE 001-09-07-01, ATTENTION LETTER OF CREDIT DEPARTMENT, PHILADELPHIA, FA 19106. IN THE EVENT THAT DOCUMENTS ARE NOT NEGOTIATED AT OUR SAID COUNTERS OUR ENGAGEMENT AND CONFIRMATION HEREUNDER WILL BECOME MULL AND VOID.

NOTE TO THE BENEFICIARY: THE PROVISIO ON PAGE 2 NUMBERS ZB IN THE ATTACHED LETTER OF CREDIT MAKES THE LETTER OF CREDIT REPORTABLE TO THE U.S. DEPT OF COMMERCE. ALTHOUGH THE SAME IS REFORTABLE IT MAY BE IMPLEMENTED.

THIS A COMPUTER GENERATED ADVICE. NO SIGNATURE IS REQUIRED.

3 12/92



P. O. Box 3232 - Cable Address : BANKTEJARI - Telex No. 4291 CBQ FX - Fax : 438182

Through Courier Service.	HA - QATAR PLACE OF ISSUE : DOHA
IRREVOCABLE LETTER OF CREDIT	NO. CBQ/3576/98 DATE OF ISSUE: 13TH JAN.98
OPENER OF THE PROPERTY OF THE	BENEFICIARY
HASSAN JASSIM BARON & SONS.	IGLOO PRODUCTS CORP.
P.O.BOX 667	P.O.BOX 19322, HOUSTON TEXAS 77224-9322,
DOHA, QATAR	U.S.A
C. & F.	ADVISING BANK: Please advise this L/C to Beneficiary X adding Awithout adding
F.O.B.	your confirmation.
X F.A.S PORT	CORESTATES BANK INTERNATIONAL
Beneficiary is authorised to draw freight charges at actual in excess of FOB value as per clause 1 on reverse.	FC 99-25-32 180 MAIDEN LANE NEW YORK NY 10038,U.S.A.
Last date of Negotiation / Validity / Expiry : Valid in :	(THROUGH CHASE BANK OF TEXAS, HOUSTON
15TH APRIL 1998 USA We hereby issue in your favour this Documentary Credit which is available by negotiation	TEXAS, USA)
of your draft(s) in duplicate without recourse at signs / 60 days after the date of B/L drawn on we/confirming Bank	
for 100 % ———— % of the invoice value accompanied by the following documents in English/Arabic marked 🔀 below :	
1 Signed invoices in quintuplicate certified to be true & correct showing the name(s) &	☐ L/C is freely negotiable by any Bank.
address(es) of the manufacturer(s) or producer(s) one original duly legalized by Qatar Embassy/Consulate.	
2 Certificate of Origin issued or certified by the chamber of commerce or any official trade committee stating the country of origin and legalized by Qatar Embassy/	7 Truck Consignment Note issued by Transport Co. Forwarder's
Consulate.	Receipts marked with our credit number made out to the order of The Commercial Bank of Qatar (Q.S.C.) marked FREIGHT PREPAID FREIGHT
Packing list in quintuplicate. Insurance Policy or Certificate in assignable form and endorsed in blank in the	PAYABLE AT DESTINATION. Truck Consignment Note/Forwarder's Receipt must indicate name and full address of carrier agent who will issue the Delivery Order.
same currency as the credit for at least 110 % of the C.I.F. invoice value covering land transit air marine risks and war risks including Institute Cargo	8 🔀 Complete set of "CLEAN ON BOARD" Ocean Bills of Lading issued or endorsed to the order of The Commercial Bank of Qatar (Q.S.C.) notify Openers/Buyers
Clauses (all risks) from warehouse to warehouse marked "CLAIMS PAYABLE INDOHA". 5 Airway Bills for goods consigned to The Commercial Bank of Qatar (Q.S.C.)	marked FREIGHT PREPAID X FREIGHT PAYABLE AT DESTINATION.
and quoting our credit number marked TFREIGHT PREPAID". FREIGHT PAYABLE AT DESTINATION (Refer to Special Instruction (2) on reverse).	 9 ☐ This L/C is transferable. (Refer to Clause No. 5 of Special Instruction on reverse). 10 ☒ All drafts & documents must be marked "Drawn under THE COMMERCIAL BANK
6 Parcel Post Receipt(s) evidencing goods consigned to The Commercial Bank of	OF QATAR (Q.S.C.) L/C No. : (as above) DATED (Date of this advice).
Qatar (Q.S.C.) and quoting our credit number (Refer to Special Instruction (3) on reverse.	11 🔀 Additional documents required as per Clause No. 7 ab on the reverse side.
Shipping documents to evidence shipment FROM not later than 31ST MARCH 1998 USA PORT and co	TO ☑ QATAR ☑ DOHA
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The second secon	AHAR DTD 22 9 0-1
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SPECIAL INSTRUCTIONS:

1. THE FOLLOWING CLAUSE IS APPLICABLE ONLY IF REFERRED TO ON THE FRONT:

The amount of the credit represents F.O.B. value. Beneficiary is authorised to claim ocean freight/airfreight charges in the currency of the credit as applicable up to C & F Qatar in excess of the amount of the credit

- (a) Freight Notes or Receipts from the Shipping Company in the event of shipment by steamer
- (b) a Separate Charges Invoice as evidenced by Airway Bills in the event of shipment by airfreight.
- 2. In the event of shipment by airfreight (a) Certificate of Origin is required in duplicate (b) Beneficiary must hand over original Invoice and original Certificate of Origin both legalised to the Airline's office at the time of shipment to accompany the Goods and the remaining Invoices must certify to this effect (c) Airway Bill must indicate that the aircraft is allowed
- In the event of shipment by Air or Sea Parcel Post, Invoices must certify that parcel(s) have been marked with our CREDIT NUMBER. For Air Parcel Post copies of Invoice and, Certificate of Origin must be airmailed directly to us immediately after despatch of parcels and the Invoices must certify to this effect.
- 4. Transhipment at Israeli Ports prohibited.
- THE FOLLOWING CLAUSE IS APPLICABLE TO TRANSFERABLE CREDIT ONLY:
- Requests for transfer must be referred to us with the full name of transferee(s) and the manufacturers processors of the conserved goods. The transfer mayabe effected only upon receipt of our e
- Shipping documents bearing date prior to this L/C date are not acceptable.
- 7. (a) Applicable for all countries except Germany:

A Certificate from the suppliers, showing the origin of the goods and stating the full name and address of the manufacturer or producer, approved by the local Chamber of Commerce or any official Trade Committee and to be legalized by Qatar Embassy / Consulate. (This certificate is not required if manufacturer/producer's name is incorporated in Certificate of Origin/Invoice).

- (b) A Certificate from the Owner, Agent or Captain of the Carrying Vessel showing its name, flag and nationality, also confirming that it will not pass by any Israeli Port through its present voyage and is permitted to enter Arab Ports and the same should be legalized by Qatar Embassy/ Consulate. However, if the carrier is owned by Arab shipping companies, legalisation on this Certificate is not required.
- (c) Applicable for L/C opened on CIF basis

Documents should include a certificate from the insurance company, stating they are authorized to transact business in Qatar, duly legalized by Qatar Embassy / Consulate.

(d) Applicable for L/C opened for Germany:
A Certificate from a notary public showing the name and address of the manufacturer or producer of the goods and should be legalized by Qatar Embassy / Consulate. (This certificate is not required in case manufacturer / producer's name is incorporated in Certificate of Origin/ Invoice).

- ence of Qatari representation documents must be referred to Qatar Ministry of Foreign Affairs in Qatar for their authentication.
- SPECIAL INSTRUCTIONS FOR ADVISING / NEGOTIATING BANK:
 - (a) Claim advising / confirming / amending / negotiating charges if payable by openers at the time of negotiation or on expiry of the credit if unutilised and not separately.
 - (b) The Negotiating Bank is to forward all Documents directly to us.
 Original set by Courier duplicates by courier/Registered Airmail.
 Requests for reimbursement are to be sent directly to the
 Drawee Bank together with their statement certifying that "all terms and conditions of the letter of credit have been complied with"
 - (c) Our handling charges on documents received with discrepancies/ collection basis will be deducted from the proceeds, if refused by the Drawee.

Please endorse all negotiations hereunder.



CORESTATES PANK, N.A.

EMPIRY DATE: APPIL 26, 1999

OUR CREDIT MO: 553502 / DIR

188UE DATE: FEBRUARY 9, 1998

CR. NO. ISSUING BK: 1111/03047/98

L/C AMOUNTS

BENEFICIARY
IMAGE INDUSTRIES INCORPORATED
GA HIGHWAY 140
P.O. EOX 5555

• ARMUCHEE, GA 30105

ISSUING BANK QATAR INTERNATIONAL ISLAMIC BANK ATTN: YOUSEF M. LAFI PO BOX 664

DOHA, QATAR

DEAR BENEFICIARY:

WE HAVE BEEN INSTRUCTED BY THE ABOVE ISSUING BANK TO ADVISE YOU THAT THEY HAVE ESTABLISHED THEIR ATTACHED IRREVOCABLE DOCUMENTARY LETTER OF CREDIT IN YOUR FAVOR, HE BENEFILLARY, AT THE TIME OF REGOTIATION FLEASE PROVIDE ONE (1)
ADDITIONAL COPY OF EACH OF THE REGOTRED DRAVING HARMTS STIPULATED THEREIN.

DOCUMENTS MUST CONFORM SOUTH WITH THE TERMS OF THE ARACHED LETTER OF CREDIT. IF YOU ARE UNA TO COMPLY WITH SAME PLEASE COMMUNICATE DIRECTLY WITH YOUR CUSTOMER IN TRUE TO HAVE THE ISSUING BANK AMEND THE RELEVANT CONDITIONS THIS SHOULD EL WATE DIFFICULTIES AND DELAYS IN PAYMENT WHEN YOUR DOCUMENTS ARE PRESENTED OR NEGOTIATION.

TO THOMS COMERNING DOCUMENTS ARE TRESENTED, HENEUMBER BEST

ALL DRAFTS AND POUR NTS MUST INDICATE OUR CREDIT NUMBER AS WELL AS THE 1880ING BANK'S DIR NUMBER.

ALL DOCUMENTS FOR MEGOTIATION SHOULD BE SENT TO CORESTALES BANK, N.A.
P.O. BOX 13886, 5 D WALNUT STREET F.C. 1-9-7-1 ATTN. INTERNATIONAL
LETTER OF CREDIT DEPARTMENT, PHILADELPHIA, PA 19106

EXCEPT SO FAR AS OTHERWISE EXPRESSLY STATED HEREIN THIS LETTER OF CREDITS IS SUBJECT TO THE UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS: (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 500".

ALL INQUIRIES REGARDING THE ISSUANCE OR AMENDMENT OF THIS CREDIT, SHOULD

ALL INQUIRIES REGARDING THE ISSUANCE OR AMENDMENT OF THIS CREDIT, SHOULD BE DIRECTED TO US AT OUR PHONE NUMBER (215) 973-4178. ANY QUESTIONS CONCERNING THE STATES OF PASSENT/DOCUMENTS HEREUNDER SHOULD BE DIRECTED TO US AT OUR PHONE NUMBER (215) 973-4751.

NOTE TO BENEFICIARY:

THE I

FOR THE PURPOSE OF EXPEDITING PAYMENT PROCESS, AND E ENABLE US TO TRACE THIS ITEM SHOULD THE NEED ARISE; ALL DRAWING DOCUMENTS PRESENTED TO US FOR EXAMINATION WILL BE FORWARDED TO THE ISSUING BANK VIA D.H.L., OR OTHER COURT SERVICE, UNLESS US ARE INSTRUCTED BY THE BENEFICIARY/FREIGHT FORWARDER TO THE CONTRARY. A FEE DESIGNATION WILL BE DEDUCTED, AT THE TIME OF PAYMENT.

GEE CONTINUATION

ORIGINAL



CURESTATES PANK, N.O.

PHOE 2 i. . (. 553502



PAYMENT, HEREUNDER, WILL BE EFFECTED AT MATURITY UPON OUR RECEIPT OF RELEVANT FUNDS FROM THE ISSUIMG BANK.

AT THE TIME DE PRESENTATION OF DOCUMENTS CORESTATES BANK N.A. MAY BE ABLE TO PROVIDE YOU WITH A MEANS OF FASTER PAYMENT, HERELINGS, BY POSSIBLY ACCEPTING AND DISCOUNTING A RECEVANT DRAFT FROM YOURSELVES. IF YOU ARE INTERESTED IN THI PROSPECT, THEN IN ADDITION TO ALL OTHER REQUIRED DOCUMENTS, ALSO PRESENT A TIM DRAFT DRAWN ON CORESTATES BANK N.A. FOR THE SPECIFIC USANCE PERIOD STATED IN THE ATTACHED LETTER OF CREDIT. IF A DRAFT DRAWN ON CORESTATES IS ALREADY
REQUIRED. THE TRUBERT YOUR DOCUMENTS AS USUAL. UPON PRESENTATION
DOCUMENTS PLEASE INDICATE ON YOUR DOCUMENTS PLEASE INDICATE ON YOUR DOCUMENTS PLEASE INDICATE ON YOUR DESIGNATING.

THE PROVISION ON PAGE 2 PARAGRAPH IN THE ATTACHED ORIGINAL LETTER OF CREDI MAKES THE LETTER OF CREAT REPORTABLE TO THE U.S. DEPT. OF COMMERCE ALTHOUGH THE SAME IS REPO

SEE THE ATTACHED STATEMEN PLEASE NOTE OR TON AGSETS DONTPOL REGULATIONS AND EXPORT DENIAL ORDERS.

REGULATION THE ATTACHED ORIGINAL TOU AT THE REQUES LETTER OF CREDIT IS BEING FORWARDED TO AND CONVEYS NEITHER ENGAGEMENT NOR CONFIRMATION ON OF THE ABOVE DUR PART

BANKING CHARGES PLEASE SEE FIELD 718/CHARGES IN THE ATTACHED ETTER OF CREDIT WHICH WILL BE COLLECTED AT THE TIME OF NEGOTIATION OR CANCELLATION IF THIS CREBIT IS UNUTILIZED

WHEN PRESENTING YOUR DOCUMENTS PLEASE STIDE US OF AN ADDITIONAL COPY OF ALL DOCUMENTS FOR OUR FILES.

DPON DOCUMENT PRESENTATION, KINDLY PROVIDE US WITH YOUR PAYMENT INSTRUCTIONS. PLEASE INDICATE YOUR ACCOUNT NUMBER AND THE NAME OF THE FINANCIAL INSTITUTION IF YOU WISH TO SEND PROCEEDS TO A SPECIFIED ACCOUNT.

THIS A COMPUTER GENERATED POVICE. NO SIGNATURE IS REQUIRED.



ORIGINAL

قطير الدولي الاسلامي (ش.م.ق.) P.O. Box: 664 - Doha - Qatar Tel.: 332600 - Telex: 4161 QIIB DH Fax: 0974-444101 4YE _ EEE1 - 1 : ... IRREVOCABLE DOCUMENTARY CREDIT No: 1111/03047/98 INCONFIRMATION OF OUR TODAY'S TLX/SFT PLACE OF EXPIRY: U.S.A.

ADVISING BANK CORESTATES BANK INTERNATIONAL, 180 MAIDEN LANE, NEW YORK NIY 10038

BY ORDER OF GULF FURNITURE, P.O.BOX 988 DOHA, QATAR. FOR A/C OF G.I.I.B. DATE OF ISSUE :26 January, 1998 DATE OF EXPIRY :28 April, 1998

BENEFICIARY: 2 IMAGE INDUSTRIES INCORPORATED GA HIGHWAY 140 P.O.BOX 3555 ARMUCHEE, GA.30105, FAX: 706-232-7009

AMOUNT: ABOUT

housar ...

This credit is available with CORESTATES BANK INTERNATIONAL, NEW YORK against presentation of documents detailed herein and beneficiary's draft(s) at \$120 DAYS FROM THE DATE OF BILL OF LADING draft(s) at 120 DAYS FROM THE DATE OF BILL OF LADING bearing the clause 'Drawn under Documentary Credit No.1111/03047/98 of Qatar International Islamic Bank, Doha, Qatar. Drawn on US

TRANSHIPMENT: PROHIBLTED: SHIPMENT FROM U.S.A. TRANSHIPMENT: PERMITTED SHIPMENT TO CONTAINER SHIPMENT TO CONTA

DESCRIPTION OF GOODS;

TUFFED CAM POLYESTER) WILL 27X18 SPLITBING. AM G WITH THE

SHIPPING MARKS: DOCUMENTS REQUIRED:

Original beneficiary's signed commercial invoice made out in our name QATAR INTERNATIONAL ISLAMIC BANK, P.O. BOX 664, DOHA"-in 3 copies showing quantities & full details of the goods for full of the goods. quantities & full details of the goods for full C&F value stating we certify that the prices, specifications and quantities are as per P/Invoice No.574 dated 16.01.98 and the origin of the goods is U.S.A. and indicate that goods are marked with name of the country of origin. Packing list in 3 copies.

Full set of not less than two clean 'ON BOARD' Ocean Bills of Lading marked "FREIGHT PREPAID" issued or endorsed to the order of "QATAR INTERNATIONAL ISLAMIC BANK, DOHA" marked with the credit number and notify:

Messrs GULF FURNITURE, P.O.BOX 988, DOHA-QATAR.

B/L to be issued by the master of the carrying vessel or their agent evidencing that carrying vessel is not registered in Israel or owned by nationals or residents of Israel & indicating name and address of their agents in QATAR.

Certificate of U.S.A. origin issued by supplier/local chamber of commerce or any official trade committee in the exporting country, showing the origin of the goods and stating the full name, address of the manufacturer(s) or producer(s) and trade-marks or brand-names of goods which should also be clearly mentioned on the invoices.(In case there's no trade marks or brand name, beneficiary's certificate is required to this effect)

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CONTINUEDPAGE 2

-ECTAR INTERNATIONAL ISLAMIC BANK III : D

P.D. Box : 664 - Doha - Qatar Tel. : 332600 - Telex : 4161 QIIB DH

Fax.: 0974-444101

🚉 IRREVOCABLE DOCUMENTARY CREDIT -



س : ۱-۱۱۶۱ ـ ۹۷۴ .

的THER DOCUMENTS / SPECIAL INSTRUCTIONS

Certificate from the owner, agent or captain of the carrying vessel showing its name, flag and nationality also confirming that it will not pass by any Israeli port through its present voyage and is permitted to enter Arab Ports. (This certificate is not required if the carrying vessel is owned by Arab Shipping Companies)

The above certificate, original invoice and the certificate of origin are to be legalized by the QATARI Representation (Embassy or Consulate) in the

Exporting country.

Carriers or carrier's agent signed certificate evidencing that carrying vessel is classified 100A 1 by Lloyds (or equivalent) and is operated on present voyage by member of a named conference.

Short form Bill of lading is not acceptable.

Insurance will be arranged locally.

- Documents to be presented within 21 days from the date of Bill of Lading but within the validity of the credit.

All Bank charges & commissions outside Qatar are for Beneficiary's account -- Payment under reserve or Guarantee is not permitted.

- Costs additional to the freight charges according to Article 33 D of ICC publication 500 are not acceptable.

Immediately after snipment, shipment advice must be sent by FAX To:-QATAR ISLAMIC INSURANCE CO., P.O.BOX 12402, DOHA-QATAR, FAX NO.447-277, stating our L/C Number, amount, brief particulars of merchandise & shipping marks therein. A copy of this advice must accompany the Documents.

All documents must be issued to order and for account of:
"QATAR INTERNATIONAL ISLAMIC BANK, DOHA" Except for notify party on the B/L. Documents bearing name other than Qatar International Islamic bank are

int leftestable (in Drafts together with the relative Documents to be despatched to us as:-

A)Original & one copy by courier (B) Remaining copies by Regd. airmail.

This credit is established on a 120 days under the supplier facility and on maturity date "120 days from the date of B/L" we shall telex authorise you to debit our account with you for the value of documents provided documents are fully complied with credit terms.

- All documents must be issued in English indicating this L/C No.

-- Documents bearing date of issuance prior to that of this L/C are not acceptable.

-- All negotiations must be endorsed on the original copy of this credit.

-- Please acknowledge receipt.

-- The negotiating bank should confirm on negotiation that the advising bank's charges and commissions already paid .

We hereby issue this documentary credit in your favour which is except so far as otherwise expressly stated here in THIS CREDIT IS ISSUED SUBJECT TO UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS 1993 REVISION, I.C.C, PUBLICATION NO.500' and engages us in accordance with the terms thereof, and especially in accordance with the term Article 10 thereof.

AUTHORISED SIGNATURE

10al

AUTHORISED SIGNATURE

SHEET NO. FOUR (2) Also enter firm identification number assigned to exporting firm, if known. (Rev. 10-89) (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the REPORTING FIRM (Name) (7) Use codes found on Sheet No.1 to indicate whether action taken or not taken. REPORT OF REQUEST FOR RESTRICTIVE TF (8) Enter reporting firm's reference number (e.g., letter of credit, customer CORESTATES BANK N.A. order, invoice). This number must appear on corresponding copy of document **MULTIPLE TRANSACTIONS (Co** or relevant page. Attach copies in same order as listed on continuation sheet(s). DATE RSN SUBSET NAME AND ADDRESS OF EXPORTING BOYCOTTING BOYCOTTED REQUEST YOUR RTP/CLASS COUNTRY COUNTRY FIRM INVOLVED RECEIVED REFERENCE OR COUNTRIES OTHER PARTY FIN (unless same as item 1a or item 2 on Sheet No. 1) BY FIRM NUMBER (month/day/year) (1) (3) (4) (6) (8) THIS SPACE FOR BXA USE FIELDCREST CANNON INC. KUWAIT ISRAEL. NOT REPORTABLE 03/02/98 L T ONE LAKE CIRCLE DRIVE 554306 KANNAPOLIS, N.C. 28081 Sheet No EXIDE CORPORATION T . UNITED ARAB ISRAEL. 03/04/98 REPORTABLE -> L 554422 645 PENN STREET EMIRATES READING P.A. KRAFT FOODS INTERNATIONAL YEMEN ISRAEL 03/05/98 L T 554471 CREDIT DEPT RA-6S 800 WEST CHESTER AVENUE RYEBROOK, NY 10583 NOT REPORTHE FIELDCREST CANNON INC. KUWAIT ISRAEL 03/11/98 L T 554648 ONE LAKE CIRCLE DRIVE KAWNAPOLIS, N.C. 28081 FRONTIER FOODS INTERNATIONAL OF KUWAIT 03/25/98 ISRAEL L T 557076 PENNSYLVANIA INC. 100 PACKER AVENUE PHILADELPHIA, PA. 19148 PDC MACHINES INC. KUWAIT ISRAEL. 01/05/98 L T 907034 1875 STOUT DRIVE WARMINSTER, PA. 18974 MAY BE SIGNED ALL THE ABOVE LETTERS OF CREDIT CONTAINED A PROVISION FOR VESSELL ELEGIBLE CLAUSE WHICH BY AN AGENT. NOTICE HAS BEEN GIVEN TO THE BENEFICIARY THAT AGENT CAN NOT SIGN SUCH CLAUSE.

FORM RXA-6051P-a



12 252 134 01 1191 845 3 3/9

CURESTATES BAMK, M A

EXPERT BATES MAY 25, 1748

DEA EXECUTE HE MORARIZE IN COURT

ISHUE DATE: MARCH 4, 1998

DR. MD. ISBUTON BY FILDBY AVAIVANTED LSA

LZE AMBUHTI .

REPERTULIARY
EXIDE CORPORATION
645 PERP ST
REAUINS, PA 19601
11171 SAM REMONIL

ISSURMU BAMK
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DEAR SPREELDINGS:

THE PROE BEEN INSTRUCTED BY THE AROVE ISSUENCE FOR PURE TO PURIOUS YOU THAT THEY HAVE ESTABLISHED THEIR AFTER DE IRREVOUSTE JOCUMENTARY LETTER OF CREOIT IN YOUR PAVOS, AS BENEFICIARY AT THE TIME OF REGOIDATION PLEASE PROVIDE ONE (IV) ADDITIONAL COPY OF CACIFOR BE REQUIRED SERVING DOCUMENTS STRUCTED THEREIM.

DOCUMENTS MUST CONFORM STRICTLY WITH THE TERMS OF THE ATTACHED LETTER OF CREDIT, IF YOU ARE UNABLE TO COMPLY WITH SAME FLEASE COMMUNICATE DIRECTLY WITH YOUR CUSTOMER IN ORDER TO HAVE THE ISSUING SAME ARENOTHE RELEVANT COMPLITIONS. THIS SHOULD BETMINATE STEPTICE, FIES AND DELIYE IN PATHENT WHEN YOUR DOCUMENTS AND PRESENTED FOR MEGOTIATION.

THE MOST-CONFORMING OCCUMENTS ARE PRESENTED, HEREUMOGR. THE REMERICIARY WILL BE SUBJECT TO A DISCREPANCY FEE.

FLEASE PRESENT A COVERLETTER WITH YOUR DOCUMENTS INDICATION OUR CREDIT NUMBER AS RELL AS THE ISSUING SAAK'S CREDIT NUMBER.

ALL DOCUMENTS FOR NEGOTIATION SHOULD BE SENT TO COPESTATES SAME, N.A. P.O. BOX 13855, SEO MALHUT STREET F.C. I-9-V-L ATTH: INTERNATIONAL LETTER OF CREDIT DEPARTMENT, PHILADELPHIA, PA 19106.

EXCEPT SO FAR AS OTHERWISE EXPRESSLY STATED HERETH THIS LETTER OF CREDIT ASSUBJECT TO THE "UNIFORM CUSTOMS AND PRACTICE FOR DUBUMENTARY CREDITS: (1993 REVISION), INTERNATIONAL CHAMSER OF COMMERCE, PUBLICATION NO. SCO.

ALL INQUIRIES REGARDING THE ISSUANCE OR AMENGMENT OF THIS CREDIT, SHOULD BE DIRECTED TO US AT OUR PHONE PUMBER (215) 973-4178. ANY QUESTIONS CONCERNING THE STATUS OF PAYMENT/OCCUMENTS HEREUNDER SHOULD BE DIRECTED TO US AT OUR PHON NUMBER (215) 973-6751.

SEE CONTINUATION . . .



CORESTATES BARR. N.A.

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FAME 2

PLEASE NUTE: SEE THE ALFACHED STATEMENT REGARDING FUSEION ASSETS CONTRUC REGULATIONS AND SYNCRY DENTAL DADERS.

ALL BANKING CHARGES OUTSIDE OF U.A.E. ARE FOR THE ACCOUNT OF THE BENEFICIARY AND WILL BE COLLECTED AT THE TIME OF REPORTATION OR CAMBELLATION OF THIS CREDI IS UNUTILIZED.

NOTE TO BENEFICIARY:

FUR THE PURPOSE OF EXPEDITING PAYMENT PROCESS, AND TO EMPREE US TO TRACK THIS ITEM SHOULD THE MEED ARTSE; ALL DRAWING ODCOMENTS FRESENTED TO US FOR EXAMINATION WILL BE FOSHARDED TO THE ISSUING BARK VIA U.M.L.). OR OTHER COURTER SERVICE, UNLESS HE ARE INSTRUCTED BY THE BENEFICTARY/PREISHT FORMATORR TO THE CONTRARY. A FEE OF USU40.00 WILL BE DEDUCTED, AT THE ITME OF PAYMENT.

(A) WE MEREBY CONFIRM THIS LETTER OF CREDIT AND THEREBY UNDERTAKE TO HUMOR ALL DEMANDS FOR PAYMENT MADE IN ACCORDANCE WITH THE TERMS THEREOF. SUCH PAYMENT WILL BE MADE NO LATER THAN THREE (3) BUSINESS DAYS AFTER PRESENTATION OF OUR CLAIM TO THE PELMSURSING BANK. SQUEVER, NOTWITHSTANDING THE FOREOCIME, OUR COMPTRESTION IS CONTINUENT OFOM ALL SUCH DRAWINGS BEING RESTRICTED TO OUR COUNTERS LOCATED AT 530 WALMUT STREET, SEVENTH FLOOR, P.O. BOX 13355, FIMO CUBE COI-09-07-01, ATTENTION LETTER OF CREGIT BEPARTMENT, PRILADELPHIA, PA 19106. IN THE EVENT THAT DOCUMENTS ARE MOT NEGOTIATED AT OUR SALE COUNTERS OUR ENGAGEMENT AND CONFIRMATION HEREUMDER WILL BECOKE NULL AND VOID.

PLEASE NOTE: UNDER THE TERMS OF THE CREDIT WE ARE PROHIBITED FROM CLAIMING ON THE RETABURSING BANK FOR 3 SUSINESS DAYS AFTER DISPATCH OF OUR TELEX TO THE ISSUING BANK ADVISING THEM OF OUR RECEIPT OF CONFORMING DOCUMENTS.

THE PROVISTON ON PAGE NO. 2 NO. 3 IN THE ATTACHED ORIGINAL LETTER OF CREDIT MAKES THE LEETER OF CREDIT REPORTABLE TO THE U.S. DEPT OF COMMERCE. ACTHOUGH THE SAME IS REPORTABLE, IT MAY BE IMPLEMENTED.

THIS A COMPUTER GENERATED ADVICE. NO SIGNATURE IS REQUIRED

COPY

Shipment from ANY...U.S.A....PORT...... by .STEAMER......

..... latest ..01--05--1998

PARTIAL SHIPMENT PERMITTED NOT PERMITTED

TRANSHIPMENT PERMITTED NOT PERMITTED

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Stamp of negatiating Bank SNOITIGNOD JAISAS	ATED 25-02-1898
1. "Certificate of Origin issued by Joint Arab and Foreign Chamber of Com	merce (if available), otherwise by local Chamber of Commerce of
Exporting Country and legalized/attested by U.A.E. Embassy/Consulate (it	available), otherwise by any Arab Embassy/Consulate is required.
Sertificate required from Manufacturer/Producer/Exporter that the good	***************************************
A certificate from Shipping Co/Air Co or their agents stating that Ship/Air L	
Airports and is not scheduled to call at any Israeli ports/Airports, during its	trip to Arabian countries, should accompany the documents.
4. SHIPPING MARKS	SHARJAH
5. Negotiating bank should pay beneficiary less	% of the full invoice value being the amount of commission and
1% Insurance Premium alongwith instructions on covering schedule to pay	as under
% to	
% to	
6. The letter of credit is unrestricted for negotiation with the advising	rg bank.
7. All Bank charges outside U.A.E. including reimbursement charges are on a	account of Beneficiary/Anglicant
8. All documents to bear our L/C Number.	
9. Shipment per Hellenic line vessels prohibited.	
10. Bill of Lading to evidence name, address and Tel No. of Carrier's agent in	Dubai/at the port of destination.
11. "The Negotiating Bank should telex us 3 New York working days prior	
US\$20,000/- in other currencies, giving value date. A copy of such telex to	accompany the documents."
12. CERTIFICATE OF ORIGIN MUST EVIDENCE NA	ME AND FULL ADERESS OF MANUFACTURER/
PRODUCER/EXPORTER.	WANT WARMANT CON CHICKETTA (1) CO CONTRACTOR
13. IF POSSIBLE INVOICES TO INDICATE THE RELE	VANT HARMONDSED SYSTEM (H.S) COMMUNITY
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14. IN CASE DOCUMENTS ARE PRESENTED TO US WITH EQUIVALENT WILL BE MADE FOR ACCOUNT DE BENE	
	SUBJECT TO THE UNIFORM RULES FOR
BANK-TO-BANK REIMBURSEMENTS UNDER DOCUMENTA	
16. PLEASE ADD YOUR CONFIRMATION AT BENEFICIARY	
17. SPECIAL CONDITION NOS.5 AND 11 DELETEDS	
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() "Continuation sheet attached which forms an integral part of this cre	edit and must be attached to it.
() Continue and a state of the	
We hereby engage with drawers and/or bonafide holders that	ADVISING BANK'S NOTIFICATION
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terms of this credit will be duly honoured on maturity. The amount	
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	DATE:	314 198	EXHIBIT B	.
	TO: DEPT: FC:	Commercial Group FAX #(215) 973-8576 Legal Department 1-8-15-1		•
	FROM: DEPT: FC:	Javier Ovalles Int'l LIC's 1-9-7-1		
.	SUBJECT:	: ANTIBOYCOTT REVIEW OF OUR CREDIT REF: 554422 BANK: Middle East Bank		
	WE HAVE CLAUSE(S	REVIEWED THE ABOVE REFERENCED LETTER OF CREDIT FOR POSSIBLE IS AND HAVE MADE THE FOLLOWING DETERMINATION.	зоусотт	
	1	NO REPORTABLE BOYCOTT CLAUSE(S)		
	2	REPORTABLE — MAY BE IMPLEMENTED		
		A. Contains a "directive as to the origin of goods" clause AND requires a certificate of origin. See clause:	POSITIVE	
•	•	B. Requires a vessel eligible statement which may be signed by an agent. (Notice has been or will be given that an agent may not sign, ever eligible clause does not provide for agent to sign.) C. Contains other reportable clauses. See clause:	See clause: if vessel	
	3	REPORTABLE - MAY NOT BE IMPLEMENTED. See clause:		
		(Copy may be sent to beneficiary for "information purposes" and we may cooperate in amending credit		
	÷.	to delete or change boycott clauses.)		
	A copy of the Please return	the LC is attached for your review. Please confirm our determination on a duplicate of the your approval/comments to:	us memo.	
		Vame: JAVIEX 0 48/165	-	
		Tia FAX: 3-6352.		
	Legal Depar	rtment Comments:		
	1	I concur with your determination. Lefo not concur with your determination.		
	Comments:			
	Legal Dept.	Initials M Date: 3/5/98		
		Menden 3/6/91	L PAGE.001	, ж